



# Controversy Sheet

The author of “Logo Theory: How Branding Design Really Works” takes on “Artsy” designers

**“Artsy” designers say:**

I want to design cool identities that will get me recognition from the design community.

I want to design logos in a way that’s never been done before.

Designing logos in ways that have never been done proves my creativity.

I want to break all the rules.

We need new ways of making logos.

Good designers only work when they are inspired.

If logo ideas don’t pop up, you just have to wait for the muses to come up with good identity concepts.

When I come up with a good logo idea, I run with it.

Any visual element, image, or illustration can make a good logo.

Sometimes you have to sacrifice some utility for a cool logo idea.

But I’ve seen logos like this in a design annual.

**Michael Says:**

A professional works in the best interest of the client, not for personal preference or benefit.

Maybe the reason that approach was never used for a logo before is because it doesn’t work well for a logo.

“Never been done before” has been done before. Creativity is solving problems, not being different.

So adolescent! Grow up and learn to do timeless design.

We need fundamental principles that don’t change.

That’s the slogan of the lazy and under-achievers.

Let the left side of your brain kick-start the right side of your brain; a whole brain is better than half any day.

If you only have one idea, you can’t be honest about it.

That’s like saying any fabric will make a good shirt or any biomass will make good food.

Do you really believe the operation can be a success if the patient dies?

That’s like telling a highway cop “I saw another driver do the same thing.”

To schedule Michael Shumate for an interview or speaking engagement call 902-326-5019